PARSONS KINETICS

Nature-Inspired Technology

Transforming Gentle Winds Into Power Giants

ParsonsKinetics.com

The Challenge

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How to generate
cheap renewable energy,
in regions with lower wind speeds,
where
traditional turbines *and*
solar panels are impractical?

Why not just use big traditional wind turbines?

1. Necessity of very remote locations
2. Requires High wind-speeds to be cost effective
3. Years of planning AND community agreements
4. exclusive niche of very large investments
(a 2 MW turbine costs between $3 and $5 million to install!)
5. High Noise and enviromental impact

The Opportunity-
Unlocking the Potential of the underdeveloped Low Wind Speed market

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1. Potential Global Market Size is enormous

2. New patented technology achieves Highest Energy Efficiency

3. Sustainable production materials used (recycled plastics , iron magnets and carbon fiber blades)

4. Highly scalable energy solution suitable for large AND small urban projects

THE SOLUTION- The Bio-Seed Wind Turbine

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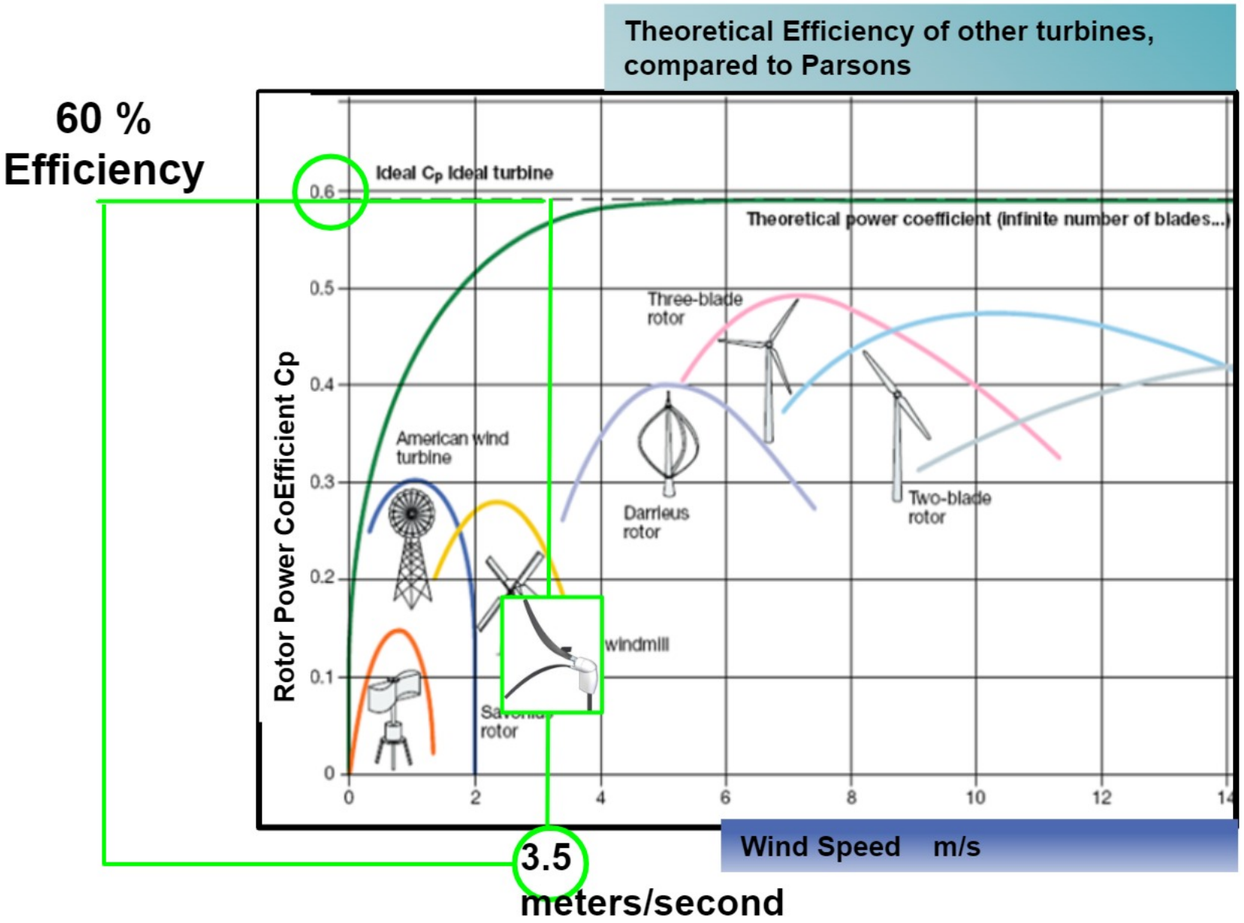
The refined patented blade shape, inspired by lift-spinning seeds, maximizes energy generated in calmer winds

These areas constitute ~20% of landscapes, previously unsuitable for wind farms

7,5 KWh @ 10000 USD to produce each unit!



- Patented Protection in USA, Europe, China and & Colombia (WO2014/009934 A2)
- Source: Published peer reviewed paper in Journal: Composite Structures:
- https://www.sciencedirect.com/science/article/abs/pii/S0263822318302460?via%3Dihub

Close to the ideal coefficient (60%) of efficiency for wind turbines at only 3.5 m/s wind speed

Join us and **Invest**
Where **innovation** meets **sustainability**

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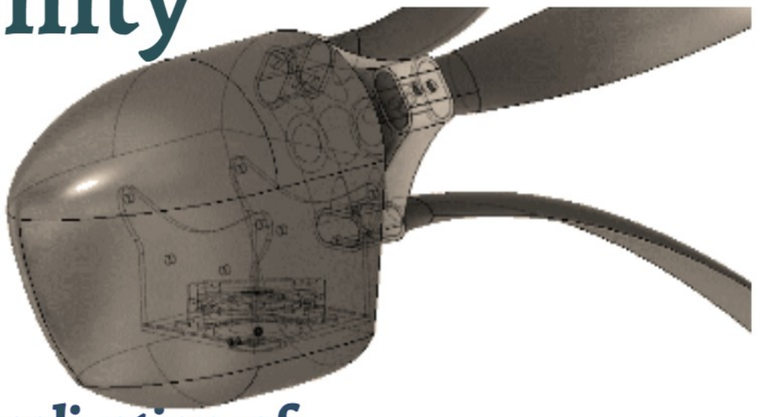

Lets revolutionize the wind energy market by:

- **Local investment agreements**
- **Evolving design using sustainable materials and improved tech**

(MOU's in place with several Technical Universities)

- **plant construction plans for the manufacturing of wind turbine and realization of pilot wind farms**

Current State of the technology, 2024:	2050 Vision for Parsons Kinetics:	Emissions Reduction by 2050:
TRL 6 transition to TRL 9	Known for their modularity, ease of assembly, and robustness, enabling the widespread harvesting of calm wind energy across inland landscapes and democratizing access to renewable wind energy resources trough tokenization	30 TONS of CO_2/year per single 7.5 kW BioSeed turbine

$9,2 billion GLOBAL Market-Potential

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1

The global market size is forecasted to reach :

$920 billion

by 2030

(=100%)

Total for Wind Energy 10%

1%

Parsons BioSeed wind turbines, target the **1%** of the distributed energy demand

Serviceable Obtainable Market ~**$9,2 billion**

2

Clients: SMALL AND MEDIUM ISLANDS

There are about **900,000 official islands** in the world and accounts for roughly 1/15th of the total land area of Earth.

- Imported Fossil fuels are expensive and the main polluting electricity source
- Reduced land availability
- Ideal Wind conditions

3

Clients: Data Centers & other remote energy intensive industries

Data center energy consumption is expected to increase due to the **explosive use of AI** and green energy demand

- Data centers could double their electricity consumption in just two years. That means they would devour as much energy in 2026 as the entire nation of Japan, with a population of 125 million (source New Scientist)
- Often remotely located high energy consuming industries (i.e. Oil and gas , mining, ports etc) often require quick fix for their CO2 emission chain

Solar PV as the main competitor- similar cost of energy per MW

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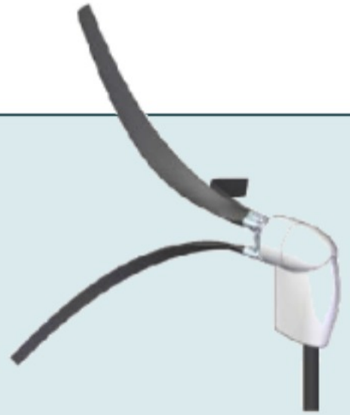
Table 1. Comparing Solar PV vs BioSeed

Property	Solar PV 	Parsons BioSeed Turbine 
Levelized **Cost of Energy**	$24 to $96/MWh	~$52/MWh (is in the same range as Solar)
-**Energy delivery** -during peak demand (~6 to 8 pm)	-~Between 6 am and 6 pm -none during peak demand	-At least 16 houres per day -also during evening peak demand
Land Utilization	3 Ha per Mw and land remains UNUSABLE	16 Ha per USABLE LAND Lands remains usable for agriculture, leisure, housing

The 2 Business ModelS and revenue streams:

1. B2B under a PowerPurchaseAgreement and 2. B2C through direct sales of turbines through Tokenization

2 Revenue Streams

from
1.Direct turbine sales using **tokenization** and

2. **Energy sales to the local grid** under a Power Purchase Agreement(PPA)

local energy company or token owner – 70%
Parsons Kinetics – 30%
(=For Operation and Maintenance)

Costs

ONE Manufacturing Plant with a 200 units/ month Production capacity:

Requires Investment of €2.5M

Market & Pricing

Clients: power companies aiming to transition out of fossil fuels, data centers, other high energy off grid Our pricing is competitive with other solutions

Tentative sales pricing PER UNIT= 10.000 USD :

Detailed cost an pricing Breakdown in backup slides

Scalability

up to

35 GW

Pilot Wind Farm Locations negotiations in the Dutch Caribbean, Japan, Latin America, US, Europe etc

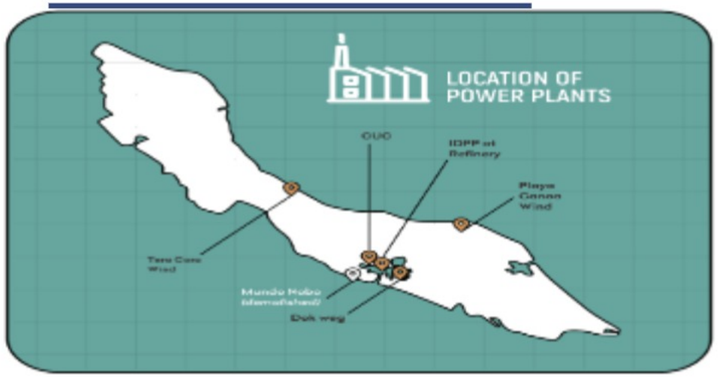
The modular design of our turbines allows for scalability across diverse settings, from small community projects to large commercial farms. Future innovations will target efficiency improvements and cost reductions

Success will be measured by units sold, the percentage of market penetration, cost reductions achieved through scale, and the long-term sustainability of our energy production

First large scale Pilot Project- Carribean Dreams turned reality

- Curaçao sets as objective achieving 65 MW of wind electricity production by 2025
- MOU available from the government, resulting from BD visit in person by the Parsons Team in January 2024, which cover:
  - Factory and maintenance training using local personnel
  - Technical Agreement with Aqualectra National Energy Company
- Pilot project showcases the BioSeed turbines' potential and Demonstrates HUB potential for the whole Caribbean Market
- Curaçao Part of the EU and eligible for EU HORIZON grants and subsidies of up to ~50%
- Several ideal locations identified where traditional Wind turbines are not feasible (e.g. port, refinery, asphalt lake, remote leisure locations etc,etc)
- Technical cooperation between Universities of Curaçao and Bogota (TU Delft pending)

Curaçao



The Pilot Project in Curaçao

Tentative Timeline and Objectives

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Key Objectives:

- Increase renewable energy contribution to the island's grid
- Test and validate the performance under real-world conditions
- Demonstrate environmental and economic benefits
- making use of recycled materials and sustainable magnets in a local production process
- Make use of grants and use Free Zone tax advantages to demonstrate export potential

Tentative Timeline

2024

Actual state

2025

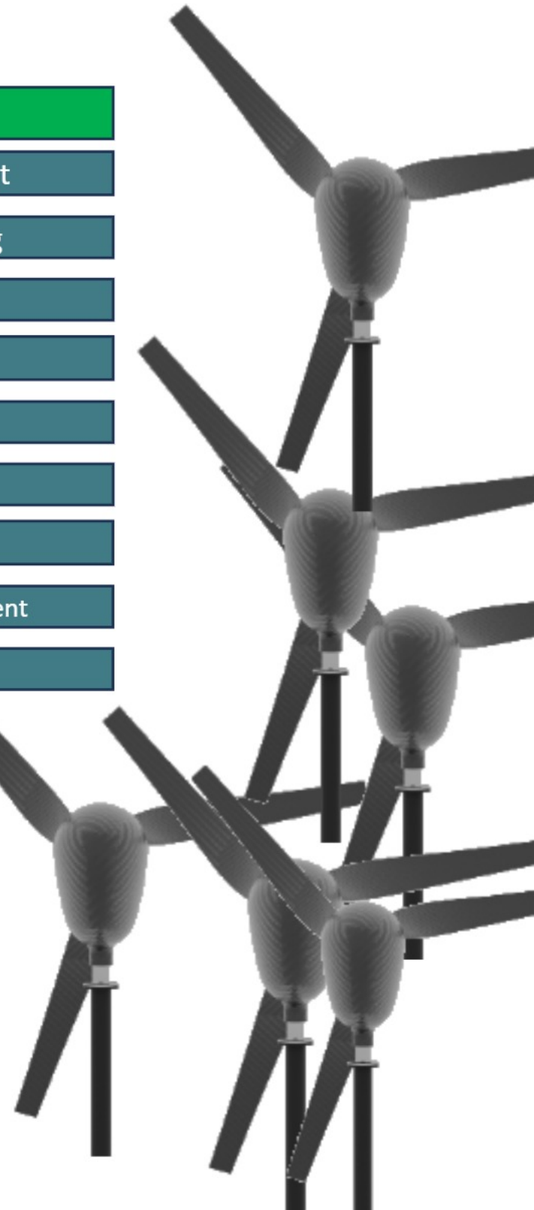
Pre – Feasibility Study

Preliminary due diligence. First round of funding requires **€350K** (2024-Q1)

- Preliminary assessment
- Feasibility engineering
- Onsite pilot

Phase 1- Project development 1-5 MW wind farm Requires €2,5M (2024-2025)

- Land control
- Permitting
- Design Engineering
- Interconnection
- Commercialization agreement
- construction debt



The project aims to produce up to **5 MW** of clean energy, reducing CO_2 emissions by **40.000 tons** annually, and setting a precedent for future renewable energy initiatives

Data Sheet – Bioseed 25K

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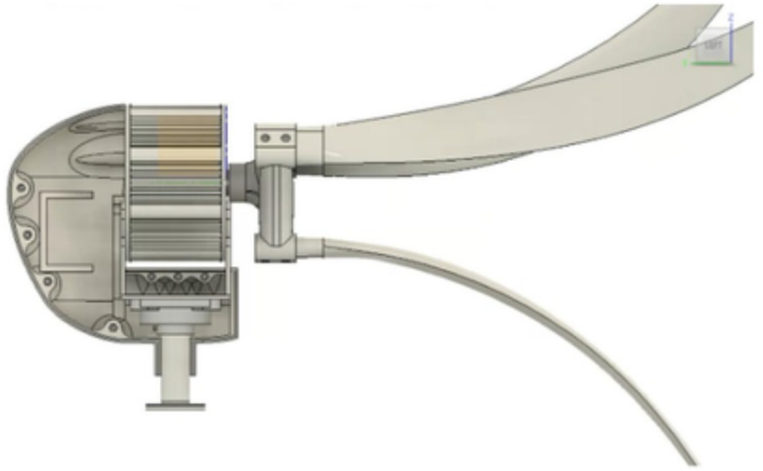
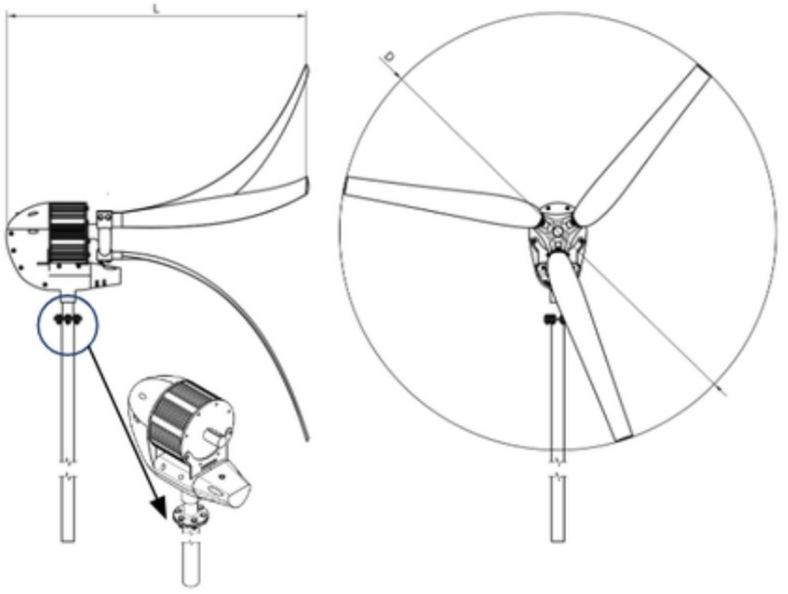
Bioseed 25K – CF



Specifications	Bioseed 25k
Power generation	25 kW – 3 phase 220v
Dimensions	D: 16m | L: 6,5cm Installation: 25 to 30 m weight: 580 kg
Blades	3 x (10 m) Materials: CF: Carbon Fiber
Generador	25kW Permanent Magnet Generator
Monitoring	RPM, vibration, temperature, current, voltage, positioning, wind speed.



Product description

The 25 kW Bioseed turbine is the largest version of the bio inspired turbine series, very useful in distributed wind generation projects and compatible with solar parks.

25kW
Rated Power

20m
Diameter

58%
Efficiency Cp

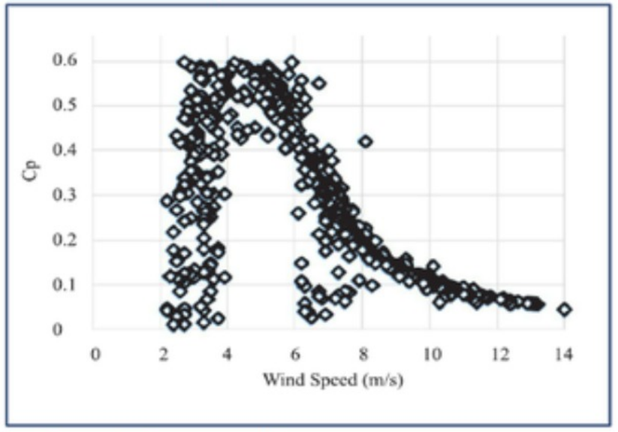


Figura 1. Power coefficient

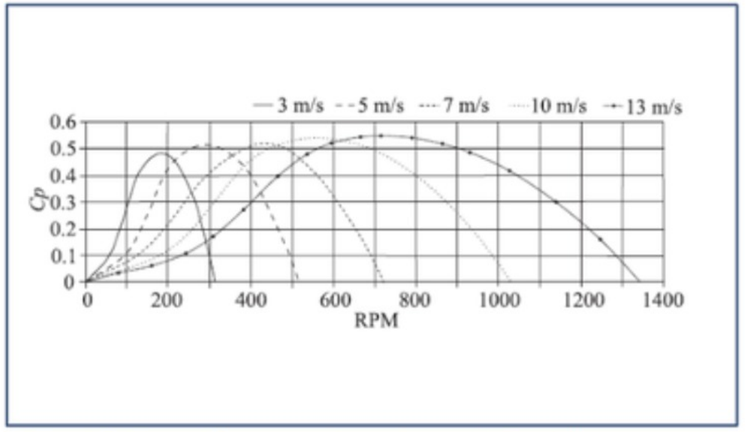
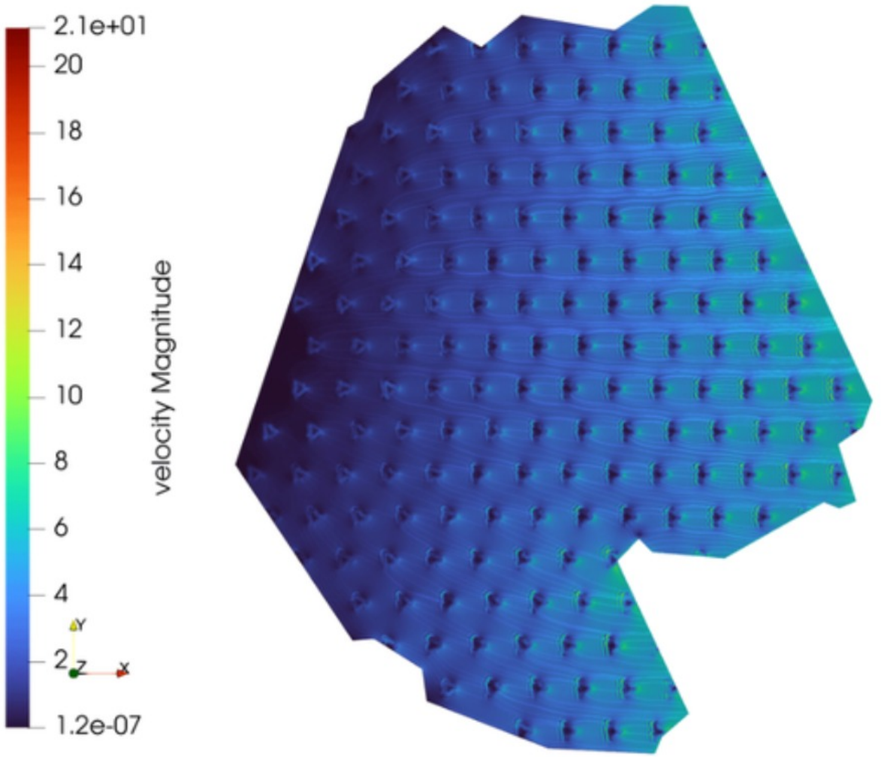


Figura 2. Cp. performance in various wind conditions

160 25KWh Bioseeds Park with Solar Panels

17 X 14 staggered distribution with 50m spacing
160 Bioseeds@25kwh inside the 58000 m2 landscape

Approximately 200 W/m2 (6 m/s E-W) @ 30 m above sea level
(3.2MW - 4MW) range with the 160 Bioseeds@25kwh



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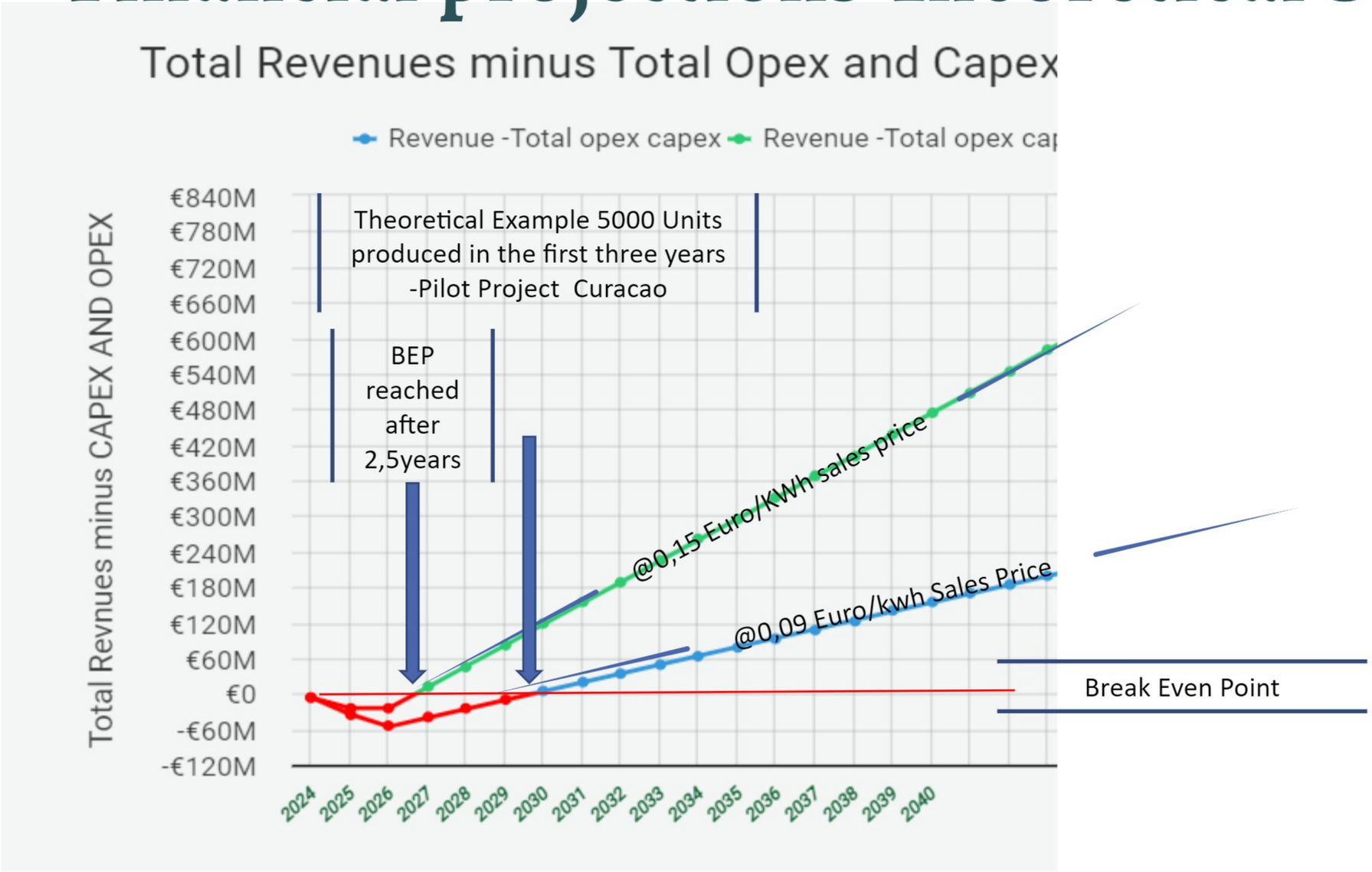
Financial projections Theoretical Scenario(1)



Financial projections(II)

Need to finalize 10 year Forecast showing revenues/costs/profit, ROI according to pilot project scenarios

3 yrs route map.										
BP.2	**MWh**	**kWh**		**T. Capacity**			**Investment T.**			
Wind farms	65	65.000		65.000	kWh		€243.572.050			
	Nominal	Power @ 20m high								
Bioseed gen Power	7,5	6,50	kWh							
Bioseed REQ.	9.993	Units	416	month						
Wind Farms Business Unit			**Energy Production & Sales**				**Wind farm Opex**			
kW intallation	65.000	kWh	kW sale price	€ 0,09	per kWh		Operation Opex	€	0,0140	per kW
kW installation CAPEX	€ 3.747,26	per kW	Generation p90	31.200.000	kWh per Month		Maintenance Opex	€	0,0081	per kW
T. Installatin CAPEX	**€243.572.050**		Energy sales income	€ 2.808.000,00	month		Land usage Opex	€	0,0116	per kW
Montly income:	€ 2.808.000,00		Energy sales income	$31.824.000	Yr		Energy transmision Opex	€	0,0128	per kW
Montly Opex:	€ 1.451.162,7907						Total Opex per kW	€	0,0465	Total Op
Montly profit:	€ 1.356.837,21									
Yearly profit:	**€ 16.282.046,51**									

Source
https://sheet.zohopublic.com/sheet/published/nx27jd170bf9eb4fa412b8ffa79adea0ace55

Electricity sale price and wind harvesting scenarios: High, mid and low cases (Curacao/Caribbean setting)

Variable	Optimistic Scenario (High sale Price & wind energy collected)	most likely scenario (current price & most likely wind conditions in area)	Worst case scenario (lowest price & worst wind conditions)
Target Sales Price per kWh	€ 0,12	**€ 0,09**	€ 0,08
Potency density (W/m2) (=how much wind energy do we collect per unit)	**365**	**300**	**260**
Radius of Turbine(m)	3,4 m	**3,4 m**	3,4 m
Turbine efficiency (%)	58%	**58%**	58%
Installation height (m)	20	**20**	20
Electricity generation per turbine v 1.0 (KWh)	**7,69**	**6,32**	**5,48**
Yearly hours of generation	6390	**5440**	4480
AVG hour per day with wind speed > 5m/s	18	**16**	14
AVG operational days per year	355	**340**	320
Yearly energy generation (kW)	49.128,15	**34.376,12**	24.535,11
Yearly energy sales per unit (Eur)	€ 5.895,38	**€ 3.093,85**	€ 1.962,81

Meet The Experts

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Jonathan Rojas

- Serial Entrepreneur
- IOT and climate solutions
- Houston/Bogot a based
- Track record successful Startups

Angello Pagano van Amersfoort

- Renewable Energy expert AND mentor ClimateLaunchPad
- Ex-Shell (15+ y experience in managing energy projects)
- Dutch Based
- Leader/Changemaker

Camilo Bayona

- PHD Professor Mechanical Engineering
- Expert in modeling of complex systems
- Several Scientific Publications

Mohammed Faiar

- Founder/Blade expert Apex Wind
- Ex-Vestas Lead Specialist Wind Energy Innovation

Lorena Salazar

- PHD Sustainable Development
- Houston/Bogota based

Click **here** for Video Introduction of the team Members

The ASK-
Joining Forces for a Sustainable Future

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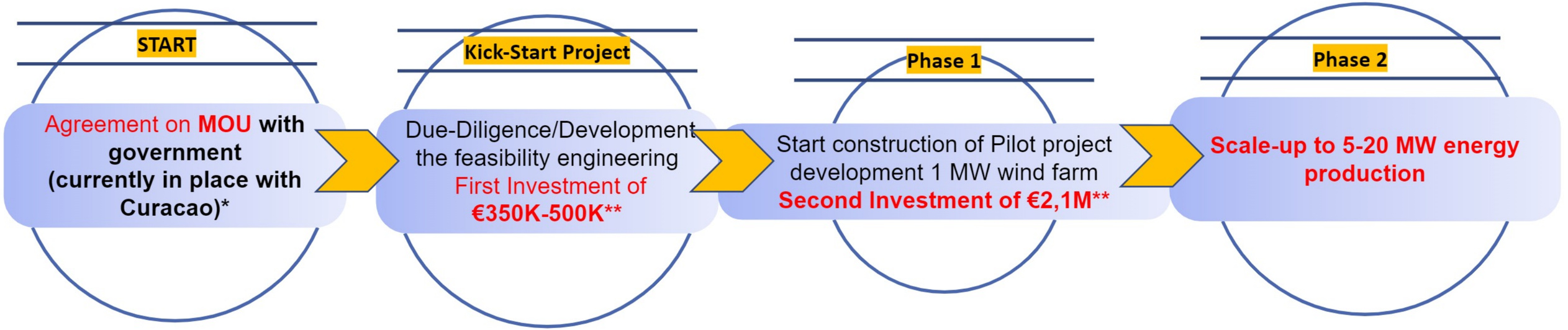
~€2,5M investment required in exchange for equity



Partnership Benefits:
pioneering tech innovation in green energy AND potential **high Return On Investment**

Looking for Angel Investors
(e.g. VC's, individuals, corporate, private equity firms, etc)
Further details to join in this venture, click **here**

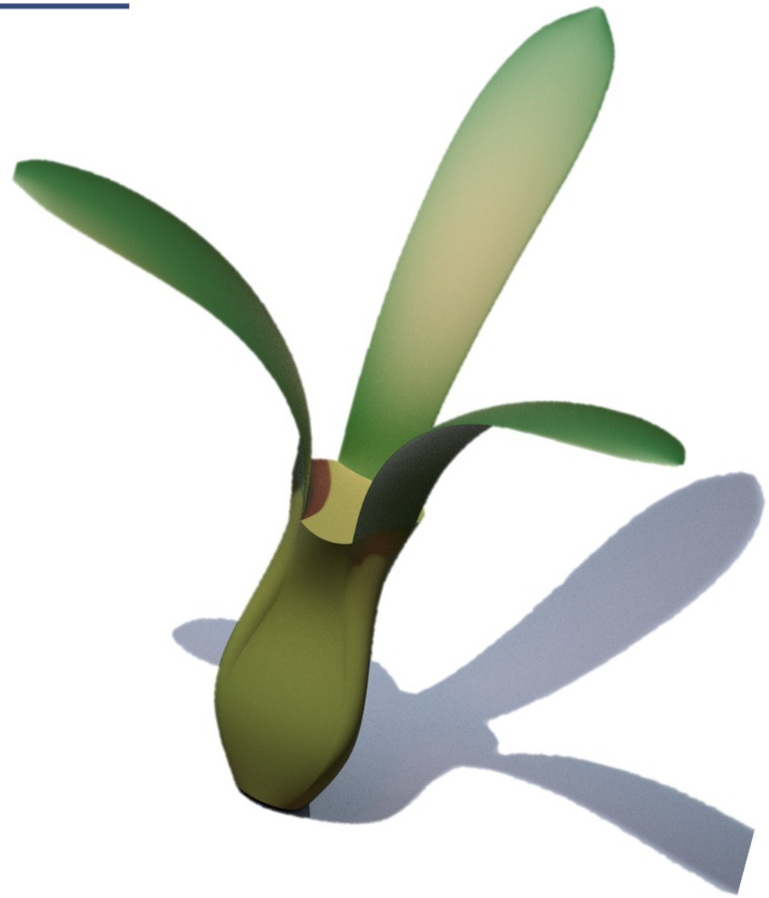
*using the Free Zone for manufacturing with strong institutional backing
**in return for shares (pro-rata) of the newly generated local energy company

Closing, way forward and Q&A

Click here for 3D animation of bioseeds turbine in urban setting :
https://cloud.3dvista.com/hosting/7090288/8/index.htm?utm_medium=email&utm_source=govdelivery

3D Animation in Landscape

TOKENIZED
WIND TURBINES



Backup Slides & Contact Info

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Backup Slides

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Proyectos en curso

Samacá / Boyacá

Fase piloto

- ✓ Factibilidad
- ✓ Acuerdo tierras (400 Ha)
- ✓ *Acuerdos comercialización*
- ✓ *Inio fase piloto*
- ○ *Inicio fase implementación*

Tolú / Coveñas

Fase estudio de factibilidad

- ✓ Factibilidad
- ✓ Acuerdo tierras
- ✓ *Acuerdos comercialización*
- ○ *Inio fase piloto*
- ○ *Inicio fase implementación*

Curacao / Lago de Asfalto

Fase estudio de factibilidad

- ✓ Factibilidad
- ✓ Acuerdo tierras (85 Ha)
- ✓ *Acuerdos comercialización*
- ○ *Inio fase piloto*
- ○ *Inicio fase implementación*

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MODELO DE NEGOCIO Parques eólicos compartidos

Tolú

Power	50 kW
Models	Bioseed 1,5kW
Investment	US$ 2.900 / kW
% occupancy	100%
Wind profile	●●●○○
kW sale price	●●●●●
CO2 mitigation	●●●○○
Environment risk	●●●○○

Samacá

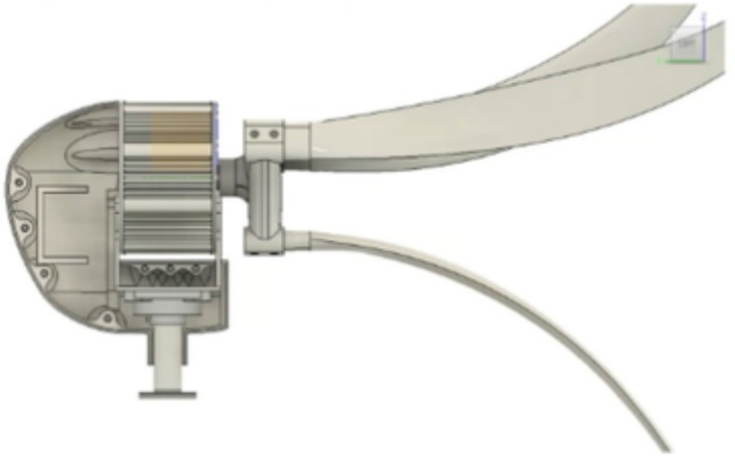
Power	12,5 MW
Models	Bioseed 1,5 / 7,5 kW
Investment	US$ 2.200 kW
% occupancy	8%
Wind profile	●●●●●
kW sale price	●●●○○
CO2 mitigation	●●●○○
Environment risk	●●●●●

Curacao

Power	5 MW
Models	Bioseed 7,5kW
Investment	Eur 2.550 / kW
% occupancy	15%
Wind profile	●●●●●
kW sale price	●●●●○
CO2 mitigation	●●●●●
Environment risk	●●●○○

Ficha técnica – Bioseed 7.5K

Bioseed 7.5K – CF - RP



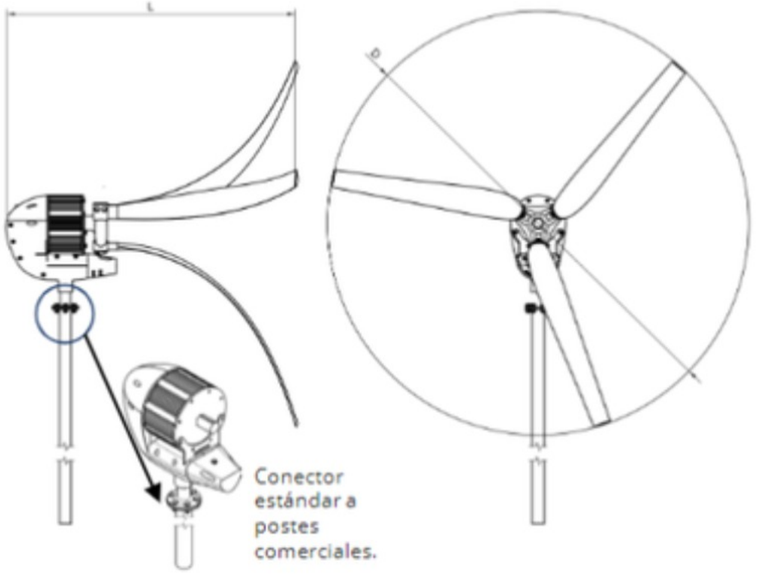
Descripción del producto

La turbina Bioseed 7.5K es ideal para proyectos de generación distribuida de energía con un LCOE competitivo.

Es pequeña y compacta, incorpora un generador de alta eficiencia de imanes permanentes de 7500W AC trifásico y opciones de monitoreo remoto.

7,5kW	6,5m	58%
Potencia Nominal	**Diámetro**	**Cp. eficiencia**

Especificación	**Bioseed 1.5k**
Potencia	7,5 kW – 3 fases220v
Dimensiones	D: 680 cm | L: 390cm
Aspas	3 x (4,5 m largo) Materiales: CF: fibra de carbono / RP: PET reciclado
Generador	Imanes permanentes – tierras raras
Monitoreo	RPM, vibración, temperatura, corriente, voltaje, posición, vel. viento.



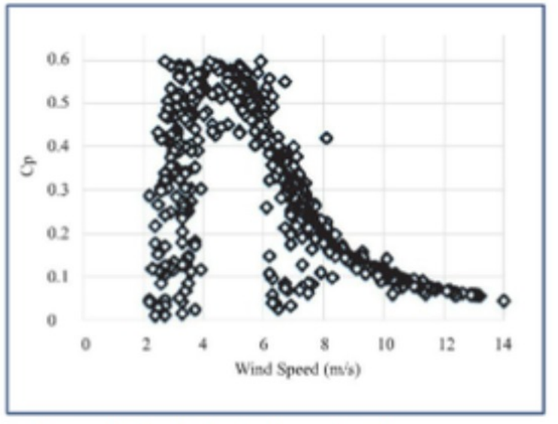


Figura 1. Coeficiente de potencia

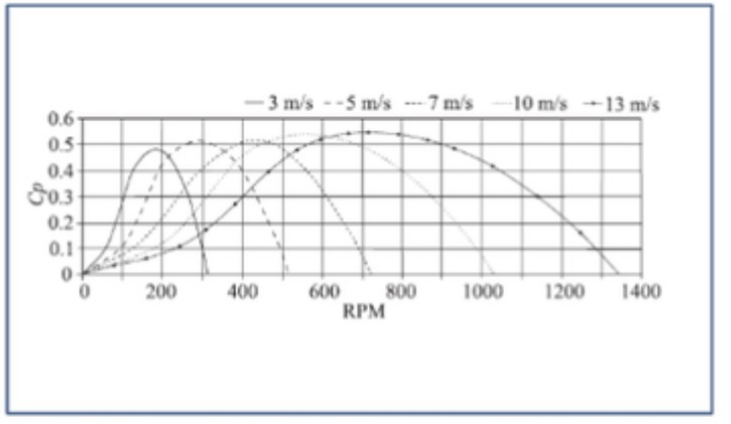


Figura 2. Cp. rendimiento en diversas condiciones de viento

Backup Slide: Asphalt lake Location in Curacao

Tar was dumped in the lake in Willemstad during the Second World War
This is a result of the heavy production of Kerosene in the battle against Germany

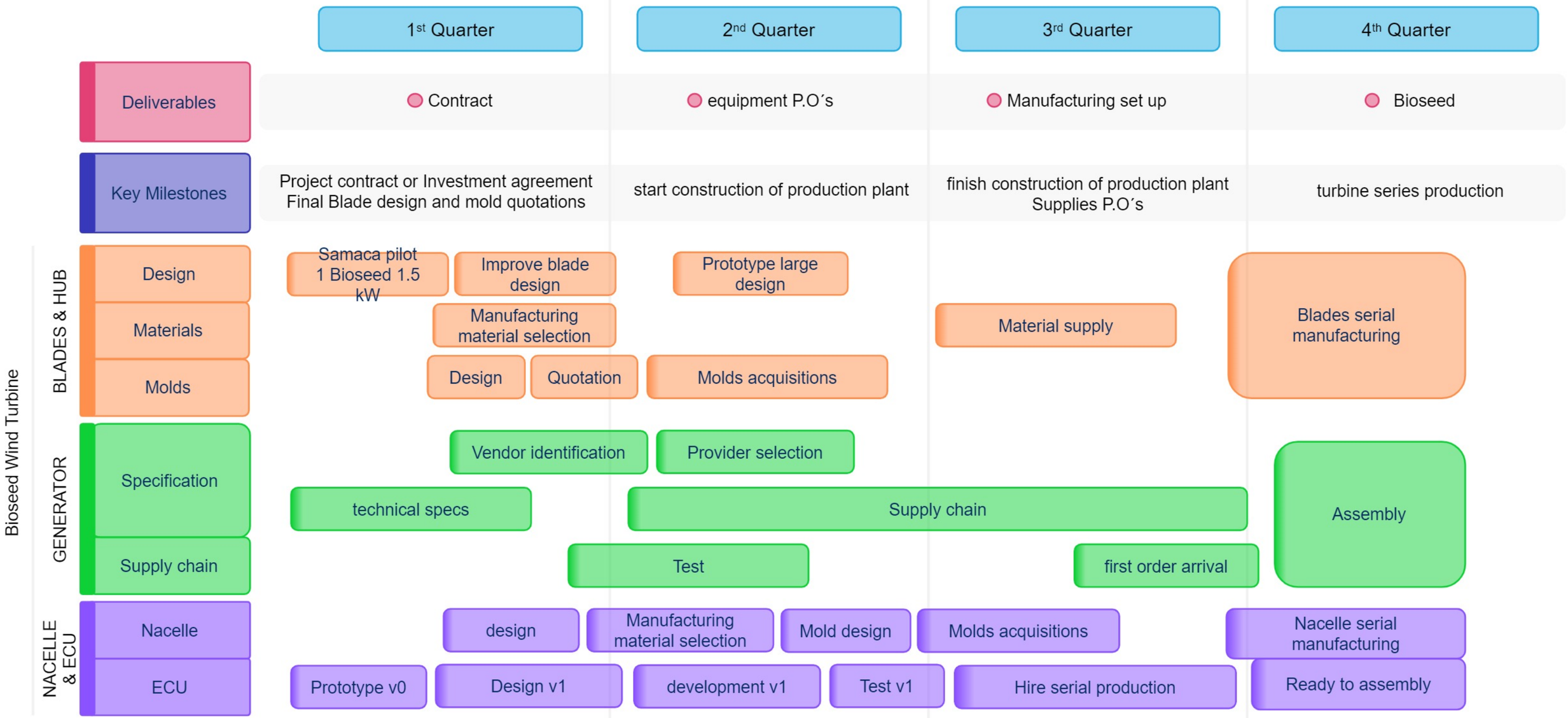
Total cleaning time estimate is 5 years. The location is not suitable for large industrial Wind Turbines due to LOW WIND SPEEDS.
The use of Bio-Seed turbines would permit agriculture, housing and recreation as well as nature reservation activities, s well as provide GREEN ENERGY FOR THE CITY
BUSKABAAI NV(partially government owned) is the owner of the lands and the cleanup is done by Asphalt lake Recovery Ltd

Backup Slide: Wolrd Wide projects planned

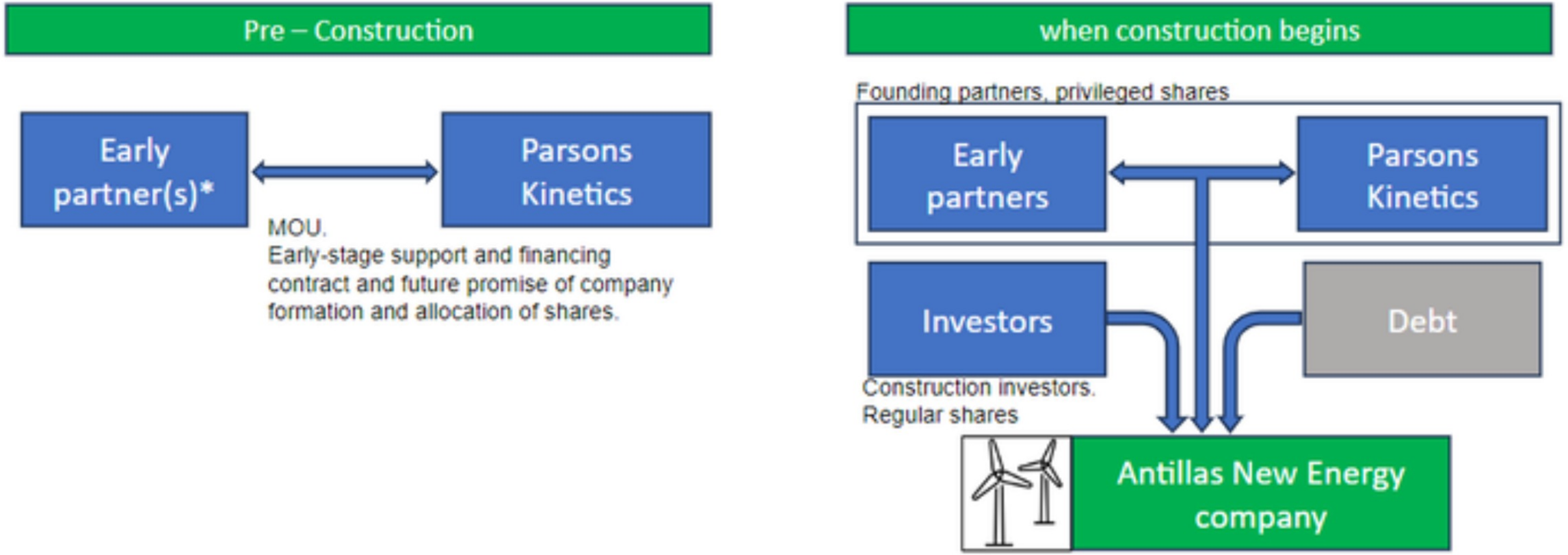
World Wide Planned Projects

Wind farms B2B Dutch Antilles	Wind farms B2B Colombia	Wind farms B2B Tokyo	Tokenized Wind farms B2C Worldwide
20 MW	**10 MW**	**20 MW**	**TBD**
Business potential: US$27 M 2600 turbines	Business potential: US$13 M 1300 turbines	Business potential: US$27 M 2600 turbines	Business potential: TBD

Back Up Slide: TECH ROUTE MAP AND TIME TO MARKET FY 2024



Back Up Slide: Pilot Project 1: Partnership Structure Dutch Antilles



- Potentially one or multiple partners depending on the final commitment amount from the potential partners.
- Interested partners will enter the joint development agreement with the Parsons Kinetics to support early phases of the project.
- Interested partners will commit and provide financial sponsorship to the Preliminary due diligence and Development and feasibility Phase and In return, interested partner receives a right to subscribe shares of the future development wind farms on a pro-rata basis of the financial contributions, Parsons Kinetics reserve the rights of the 50% of the equity for the future company.

Back up Slide: Levelized Cost Of Energy Comparison Projected: US$52 / MWh

Key Inputs and Levelized Cost of Energy Results

		Land-Based	Offshore		Distributed			Bioseed 7,5 kW	Distributed
Parameter	Unit	Utility-Scale Land-Based	Utility-Scale (Fixed-Bottom)	Utility-Scale (Floating)	Single-Turbine (Residential)	Single-Turbine (Commercial)	Single-Turbine (Large)	Single Bioseed 7,5 kW	Projections for 1,5 MW farm
Wind turbine rating	MW	3	8	8	20 (kW)	100 (kW)	1.5	7.5 (kW)	1,5 MW /200 unt
Capital expenditures (CapEx)	$/kW	1,501	3,871	5,577	5,675	4,300	3,540	1,826 ☺	1,787 ☺
Fixed charge rate (FCR) [real]	%	5.88	5.82	5.82	5.88	5.42	5.42	TBD	TBD
Operational expenditures (OpEx)	$/kW/yr	40	111	118	35	35	35	135	135
Net annual energy production	MWh/MW/yr	3,775	4,295	3,336	2,580	2,846	3,326	40,800 (kWh/kW/yr)	7,507
Levelized Cost of Energy (LCOE)	$/MWh	34	78	133	143	94	68	52	52

Note: Unless specifically stated, all cost data are reported in 2021 U.S. dollars (USD).

Back UP Slide: BUSINESS MODEL Calculations

Manufacturing and sell wind turbines

	Total
Payroll	US$132.000
Warehouse rental	US$12.000
Accountant and tax rev.	US$2.500
Grooming and surveillance	US$3.500
Utilities	US$8.000
Incidentals	US$2.700
Technology	US$2.300
Total Month	US$163.000
By Turbine:	**US$424**
By kW:	**US$57**

Business model - Scenario of Tokenization

manufacturing plant Implementation

Production capacity:
200 units/ month
5000m2.
Investment €2.5M
To produce

Implementation of the self operated wind farm

Wind turbines: Bioseed 7.5K
Production capacity: up to 35 GW
Locations: Antillas + others
Investment €1.5M

Digital commercialization of Bioseed wind turbines

Aerogenerator Bioseed 7.5K
Token sale price: €15.470
Power gen capacity: 7.5 kWh (1 Turbine)
Lifespan energy sale: €90.000
Lifespan CO2 mitigation: 800 ton
Lifespan years: 20

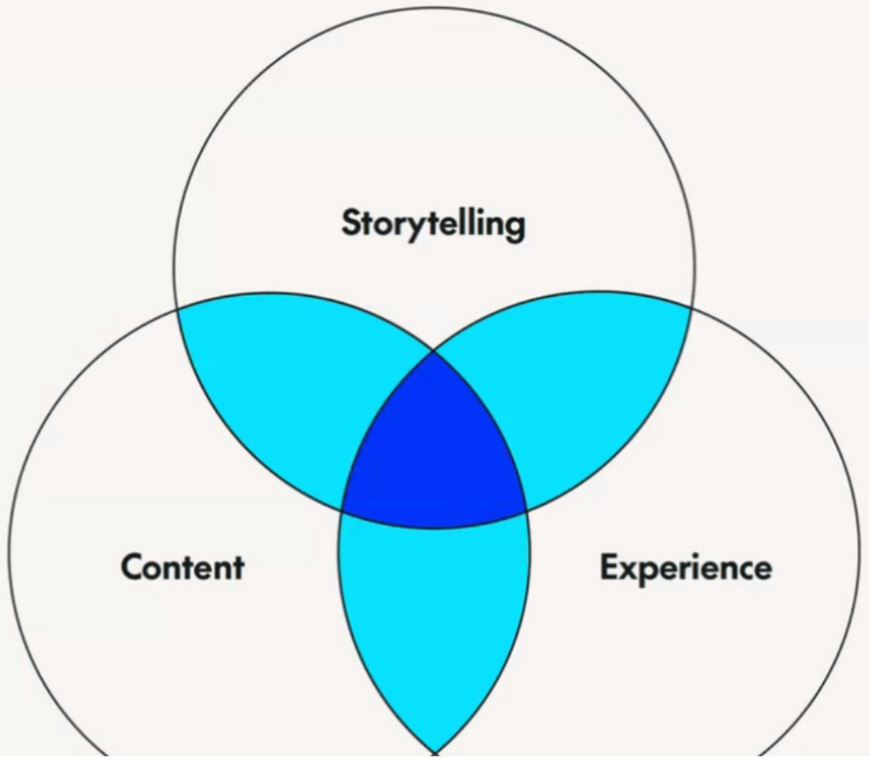
Assets tokenization for Energy Market Transformation

Income from energy generation

Token Owner – 70%
Parsons Kinetics – 30% Operation & Maintenance.

PARSONS KINETICS

What makes a good pitch deck?

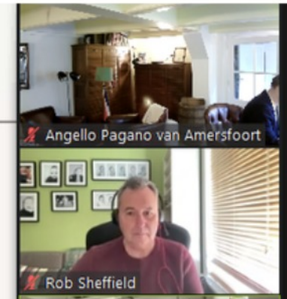


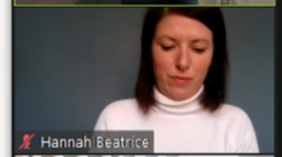
Storytelling

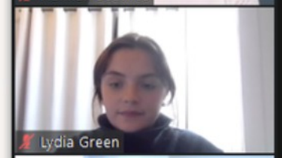
How you guide the audience through your information

Content

How your audience digest the content





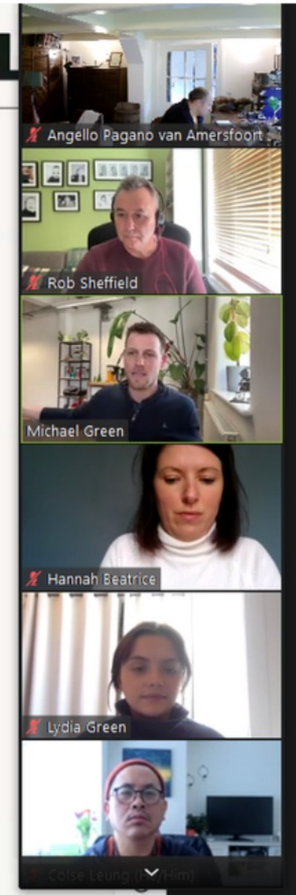


Experience

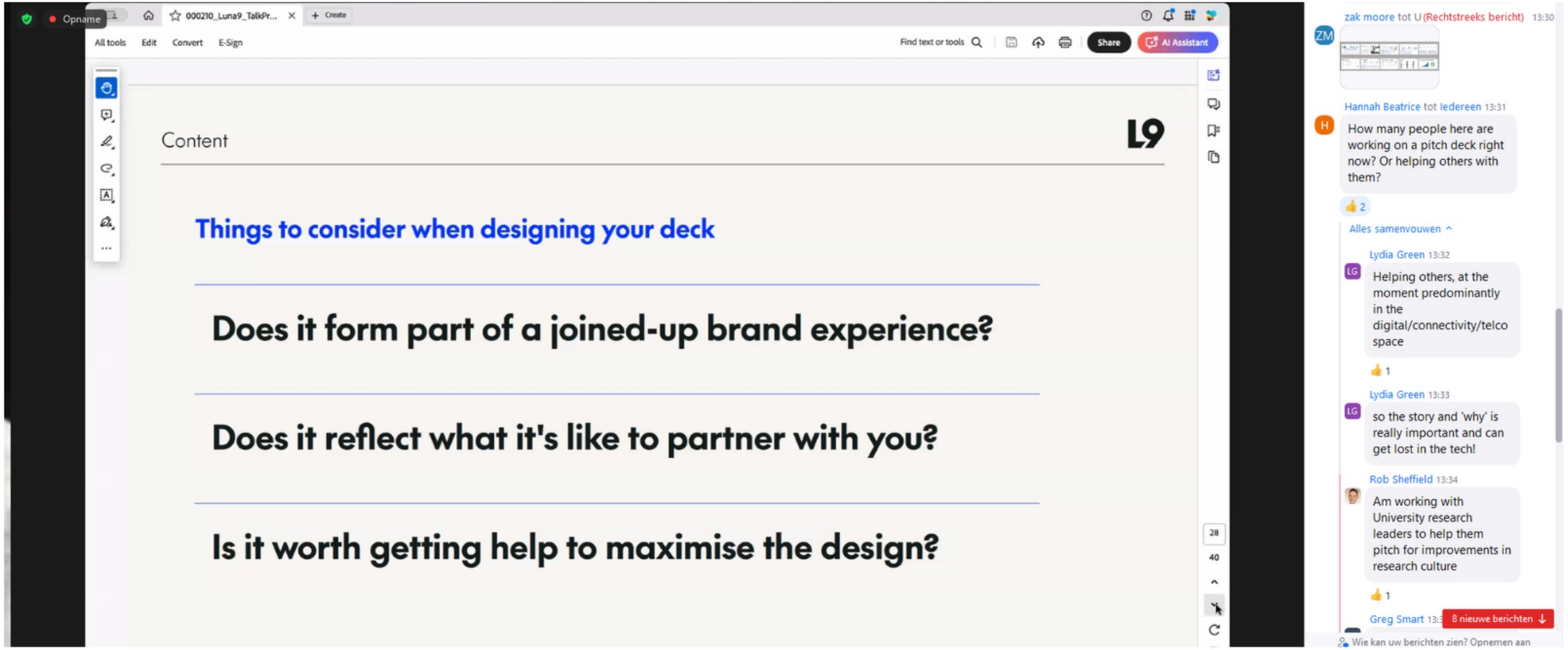
The questions you need to ask yourself

Before you pitch...

- Who are you pitching to?
- What context do they have at the outset?
- What's their starting mindset?
- What do you want them to feel/think/do at the end?




Experience
L9
The second conversation
What do you want others to be sharing
(and potentially pitching) when you're not there?
The in-person deck
• More targeted
• Light on text and data
• Cues and prompts
• Working in harmony with the presenter
The 'leave behind'
• More versatile
• Has necessary context to work without a presenter
• Potentially less linear
• Familiar but different
Angello Pagano
Rob Sheffield
Michael Green
Hannah Beatrice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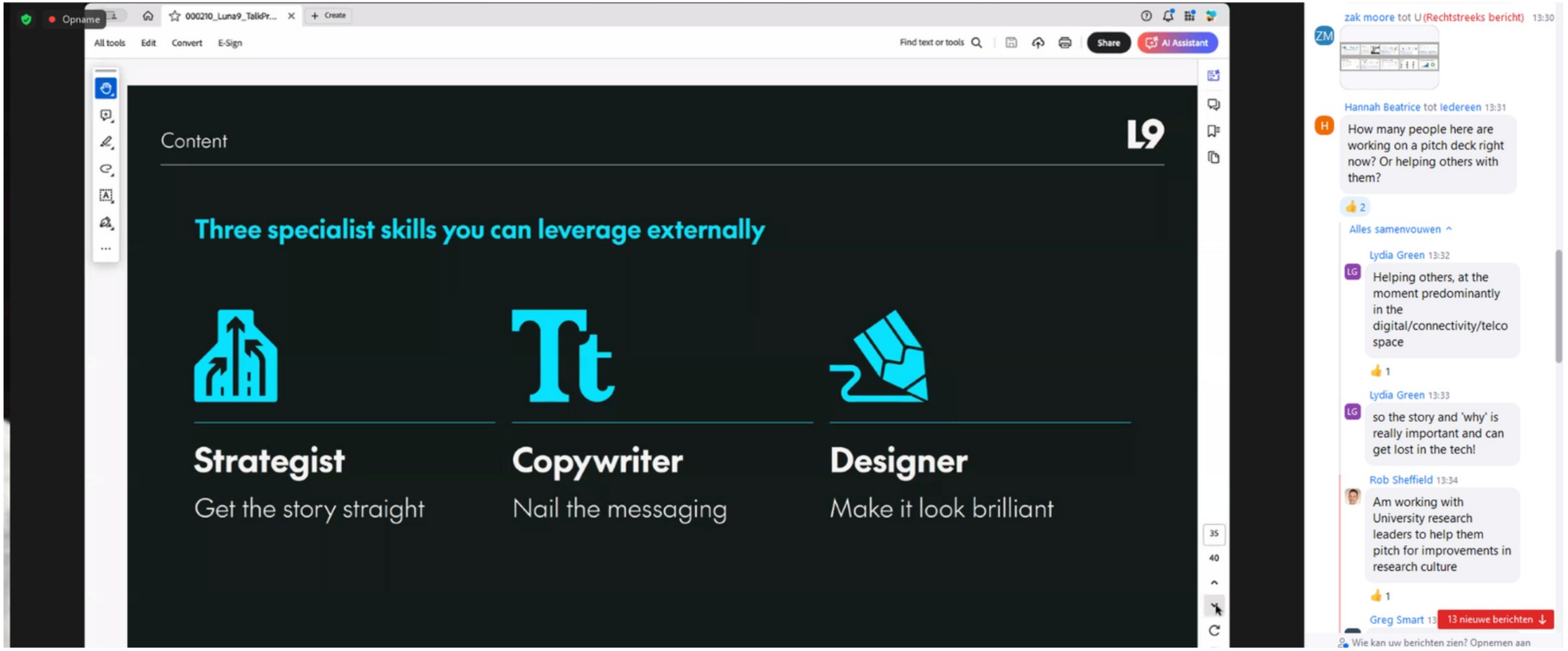
Create
All tools
Edit
Convert
E-Sign
Find text or tools
Share
AI Assistant
Content
L9
Things to consider when designing your deck
Does it form part of a joined-up brand experience?
Does it reflect what it's like to partner with you?
Is it worth getting help to maximise the design?
28
40
zak moore tot U (Rechtstreeks bericht) 13:30
Hannah Beatrice tot Iedereen 13:31
How many people here are working on a pitch deck right now? Or helping others with them?
2
Alles samenvouwen
Lydia Green 13:32
Helping others, at the moment predominantly in the digital/connectivity/telco space
1
Lydia Green 13:33
so the story and 'why' is really important and can get lost in the tech!
Rob Sheffield 13:34
Am working with University research leaders to help them pitch for improvements in research culture
1
Greg Smart
8 nieuwe berichten
Wie kan uw berichten zien? Opnemen aan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L9
Three specialist skills you can leverage externally
Strategist
Get the story straight
Copywriter
Nail the messaging
Designer
Make it look brilliant
35
40
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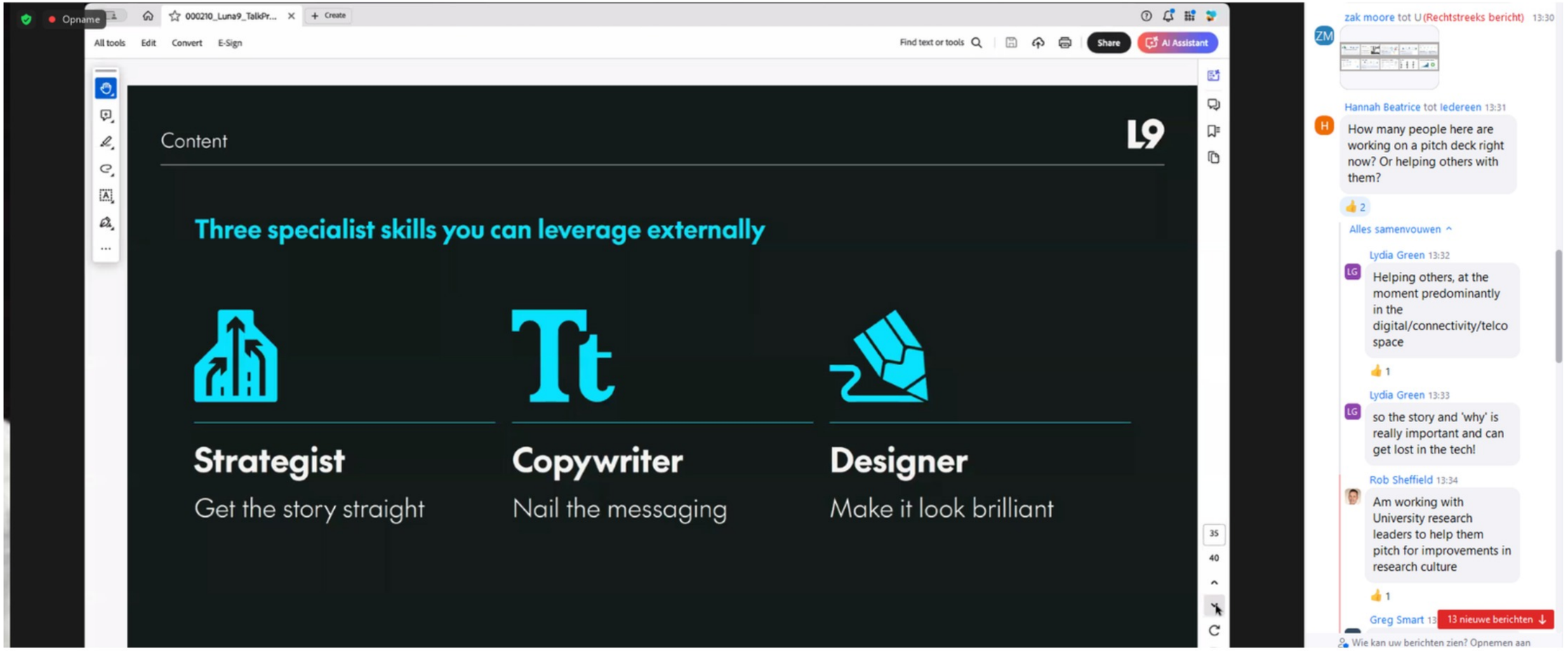
Greg Smart 13
13 nieuwe berichten
Wie kan uw berichten zien? Opnemen aan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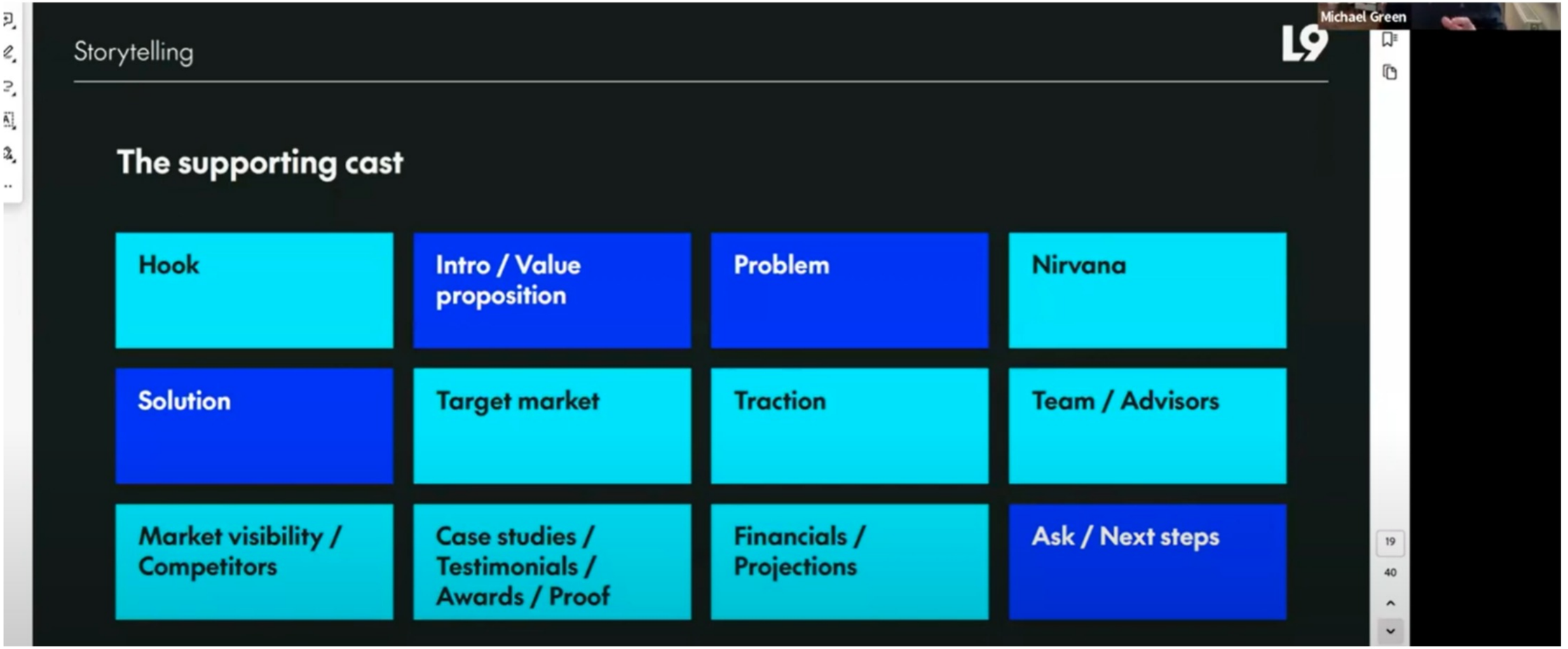
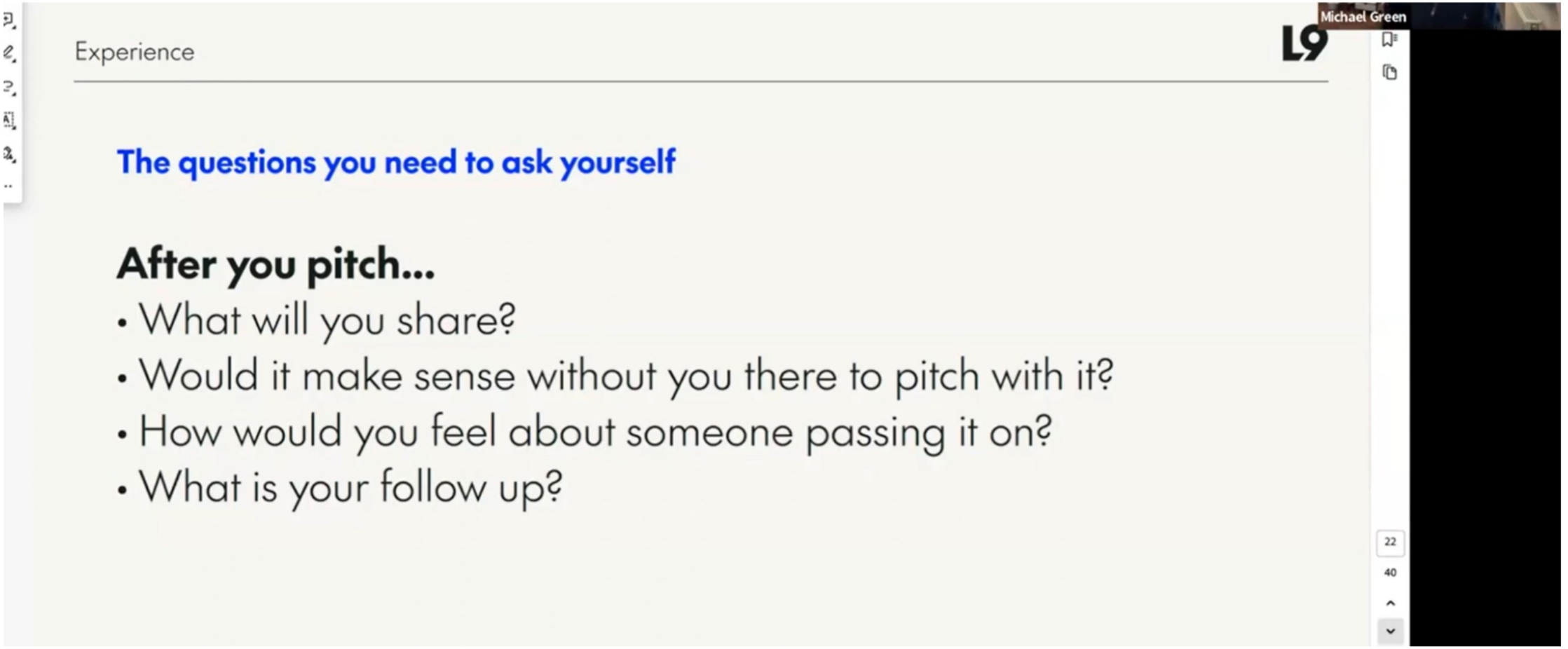
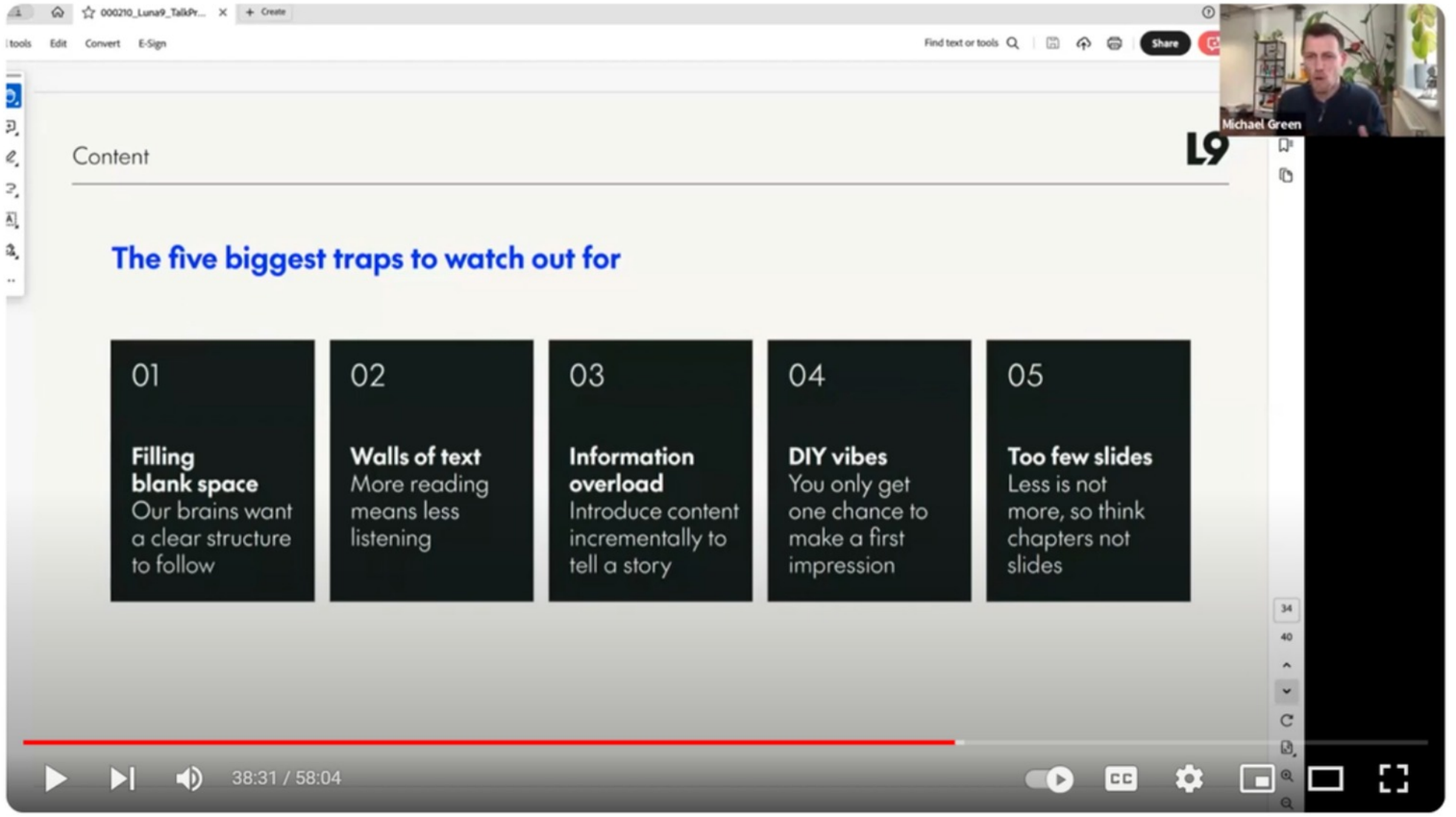

Storytelling
L9
Michael Green
The supporting cast
Hook
Intro / Value proposition
Problem
Nirvana
Solution
Target market
Traction
Team / Advisors
Market visibility / Competitors
Case studies / Testimonials / Awards / Proof
Financials / Projections
Ask / Next steps
19
40


Experience
L9
Michael Green
The questions you need to ask yourself
After you pitch...
• What will you share?
• Would it make sense without you there to pitch with it?
• How would you feel about someone passing it on?
• What is your follow up?
22
40



Creating a Knockout Pitch Deck

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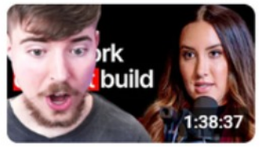

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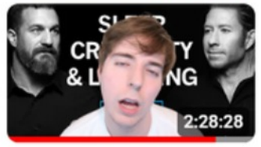

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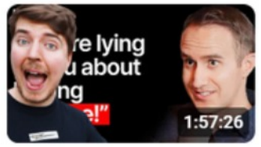

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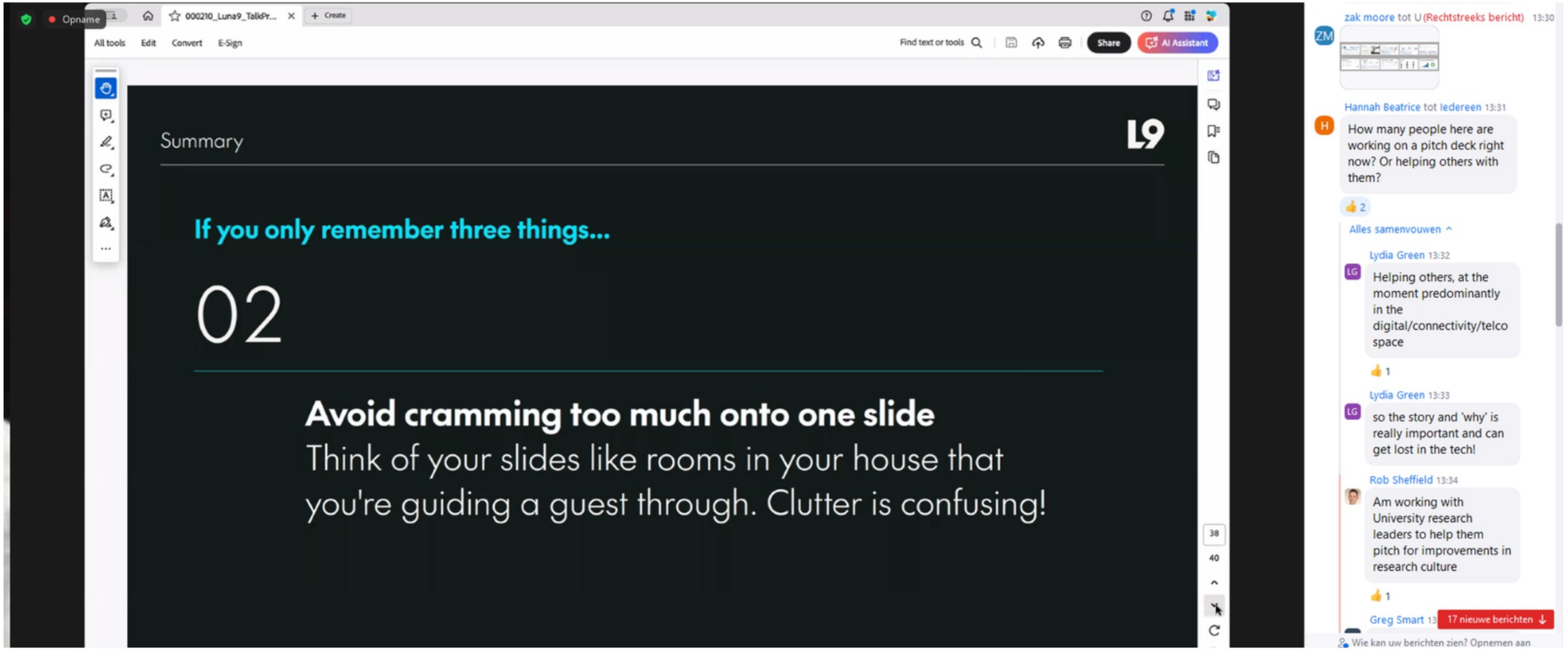
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Create
All tools
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Convert
E-Sign
Find text or tools
Share
AI Assistant
Summary
L9
If you only remember three things...
02
Avoid cramming too much onto one slide
Think of your slides like rooms in your house that you're guiding a guest through. Clutter is confusing!
38
40
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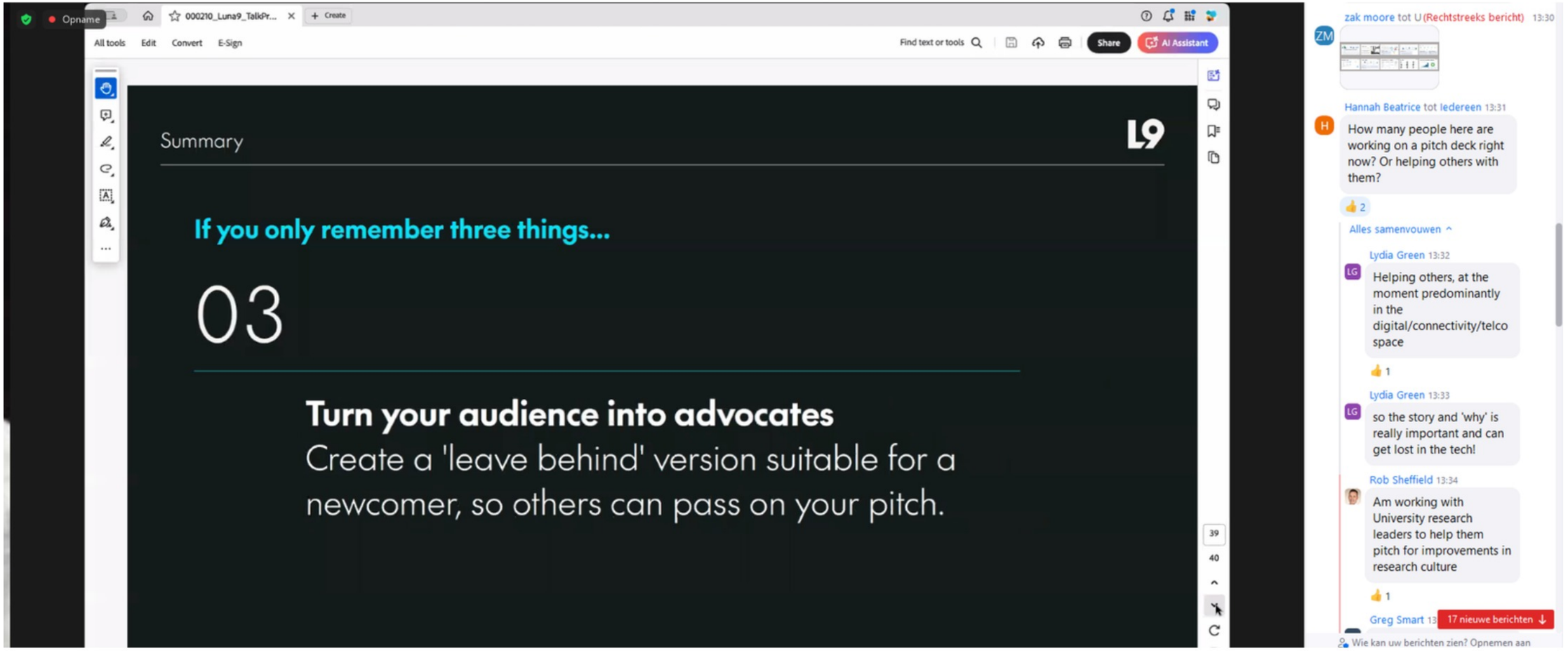
Wie kan uw berichten zien? Opnemen aan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Turn your audience into advocates
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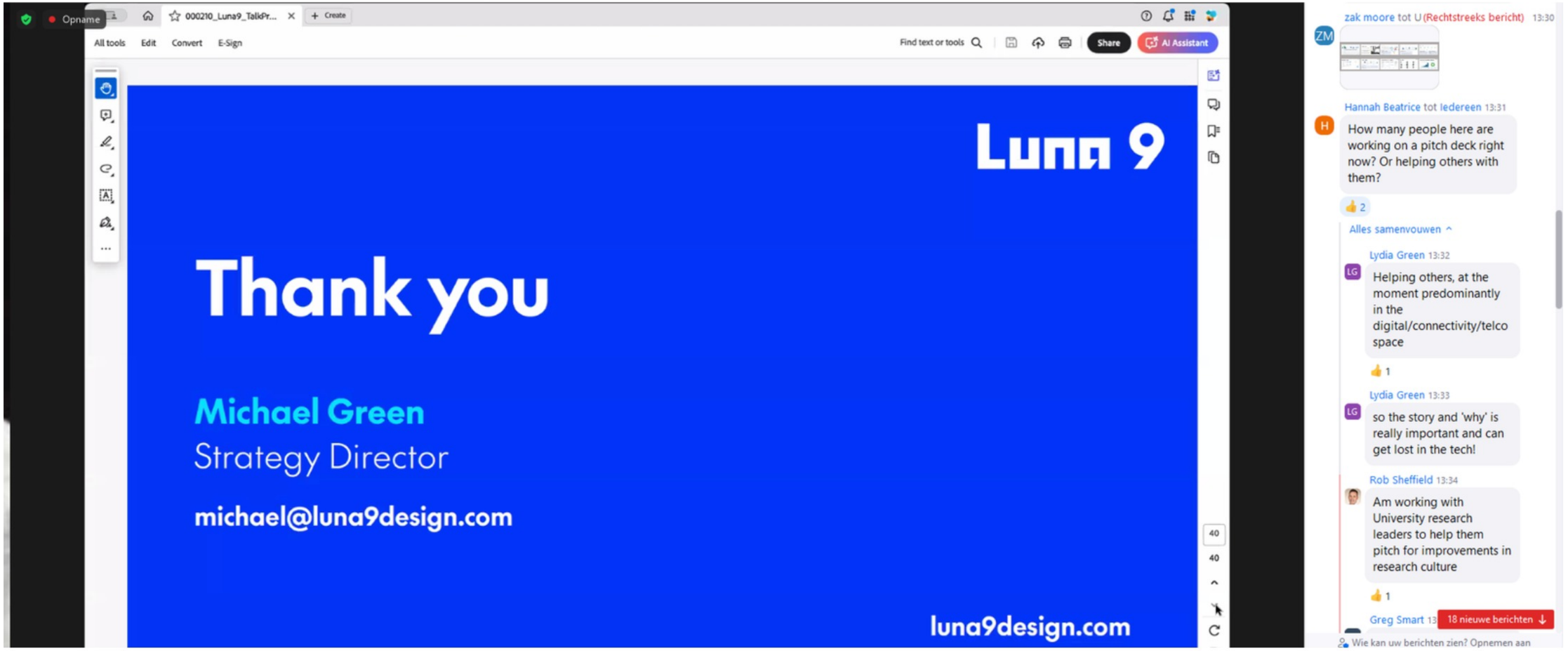
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Edit
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Share
AI Assistant
Luna 9
Thank you
Michael Green
Strategy Director
michael@luna9design.com
luna9design.com
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