Snus: the original reduced-harm tobacco product

Although not risk-free independent evidence^{1,2} suggests it's

> 95-99% less harmful than cigarettes



Consumed orally by placing under the lip



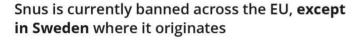
Smokeless, so lacks the harmful toxicants and carcinogens associated with cigarette combustion



Used for centuries in Scandinavia*



Gentle heating during manufacture reduces the number of cancer-causing chemicals that form in the tobacco



This is preventing millions of smokers from experiencing its potential harm reduction benefits

• • SWEDEN • • •

Thanks to the popularity of snus as a cigarette substitute, Sweden enjoys the lowest smoking rate in Europe (5%)3,4



Achieving a smoking rate of >5% is the goal of multiple European states by 2040.5 Thanks to snus, Sweden is decades ahead of the majority of its fellow members



Only 10% of Swedish snus users also smoke cigarettes6 suggesting its potential ability to fully 'off-ramp' adult smokers



Snus is typically used by more men than women, although it's becoming increasingly popular with both genders7

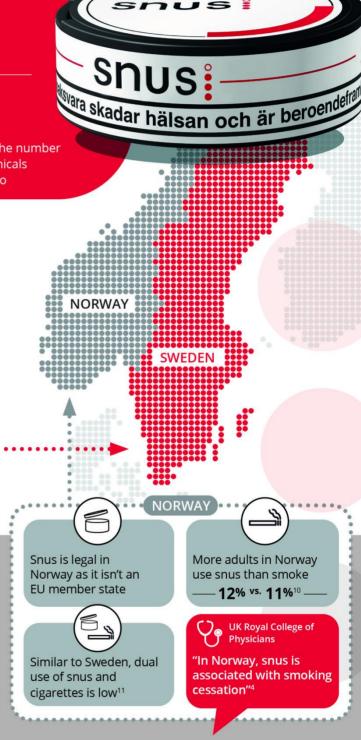


Primarily owing to snus, Sweden's male adult tobacco consumption is actually slightly higher than the EU average3...



EU28 **52.1**

...yet Swedish males also have the lowest incidence of lung cancer in Europe.8 This suggests, rather than tobacco itself, it's the harmful chemicals in cigarette smoke that cause lung cancer9



renen J. Statistisk sentralbyriå. 2018. https://bit.ly/20LNAvb genen J. Statistisk sentralbyriå. 2018. https://bit.ly/20LNAvb e A. Henriksdatter Weisaeth A. Lindbak R, Helleve A. HenriTal om tobakk 1973–2009 (Data on tobacco 1973–2009), Oslo ektoratet. 2010